

# cranes & access

A large red and green truck-mounted crane is lifting a green helicopter cabin. The crane's boom is extended upwards, and the cabin is suspended by yellow straps. In the foreground, a green flatbed trailer is visible. Two men are standing on the grass: one in a red jumpsuit and another in a grey shirt and dark pants, who is pointing towards the crane. The background shows a stone wall and some trees.

November 2025 Vol.27 issue 7

[www.vertikal.net](http://www.vertikal.net)

**PICK & CARRY  
CRANES**

**TRUCK  
MOUNTED LIFTS**

**MASTCLIMBERS & HOISTS  
OUTRIGGER MATS**

# DINGLI

Exceed · New Height

## Just **One** Hydraulic Pipe

### AC<sup>+</sup> Scissor **Series**

Working Height: 8m/10m/12m/14m/16m



**Highly integrated, greatly reducing  
wiring harnesses and oil pipes**



To learn more, scan the  
QR code to watch the video



## AC<sup>+</sup> Series Scissor Aerial Work Platform

ZHEJIANG DINGLI MACHINERY CO.,LTD.

Add:188 Qihang Road, Deqing, Huzhou, Zhejiang, P.R.C

Tel:+86-572-8681688

Phone:+86-13806523131 Susan Huang

E-Mail:market@cndingli.com

<https://www.dingliglobal.com/>





6



17



25



33



41

# CONTENTS

## COMMENT 5 NEWS 6

EU crane dumping complaint, New protection system for platforms, 450 Manitou for Ardent, Terex to sell Genie, Two new Bravi platforms, Terex Cranes sale completes, JLG updates 360 telehandler line, Limited edition Bobcats, Liebherr to modernise Biberach, Genie's AI chat bot, Falling counterweight alert, Britlift boat beams, Vertikal Fraud & Theft portal, Platform Parts acquires CPS, New Magni Agris as well as financials and news highlights

## PICK & CARRY CRANES 17

The industrial pick & carry crane market, once a sleepy backwater, has seen a spate of innovative and diverse new product launches this year, spanning a wide range of capacities. We take a look at some of those launches and new arrivals.

## TRUCK MOUNTED LIFTS 25

Sales of larger truck mounted lifts have been somewhat subdued over the past couple of years. But will the launch of a new model or two and a new entrant help stimulate or shake up the market?

## MASTCLIMBERS AND HOISTS 33

We take a look at the issue of suppliers marketing 'Transport systems' that do not comply with EN regulations, UK mastclimber and hoist rental company Brogan's acquisition strategy and also highlight several interesting projects.

## OUTRIGGER MATS AND PADS 41

Dan Westgate, managing director of mat and ground protection specialist Brilliant Ideas, discusses the changing attitudes from crane and aerial lift users when choosing crane mats or ground protection.

## CROWLAND CRANES PROFILE 47

Crowland Cranes has been serving the lifting industry for more than 50 years and now offers one of the widest ranges of lifting products and services in the UK, if not the whole of Europe. Mark Darwin visited its facilities in the picturesque village of Crowland, to meet owner Pete Issitt.

## GIS SHOW REVIEW 55

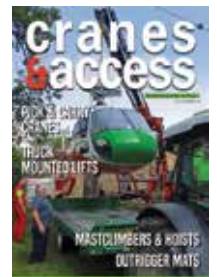
We review the Italian heavy haulage, access and lifting equipment exhibition GIS held at the end of September in Piacenza.

## REGULARS

|                        |    |
|------------------------|----|
| TRAINING               | 59 |
| ALLMI FOCUS            | 61 |
| CPA FOCUS              | 63 |
| IPAF FOCUS             | 65 |
| MODELS                 | 67 |
| LETTERS AND OBITUARIES | 69 |
| IN THE NEXT ISSUE      | 73 |
| WHAT'S ON              | 75 |
| ONLINE DIRECTORY       | 80 |

## ON THE COVER

A Jekko JF545 articulated crawler spider crane rescuing a two tonne, €2 million helicopter forced into an emergency landing in bad weather on the mountain slopes in Tuscan-Emilian Apennines in Italy.



## IN THE NEXT ISSUE

Scheduled for publication in mid January, the next issue of Cranes & Access will include features on: Truck mounted and aluminium cranes, Mast lifts and mast booms, the annual UK & Ireland Rental Rate Survey, Rigging equipment, Conexpo Preview and our Look Back at the news highlights of 2025. If you have any contributions or suggestions to make or are interested in advertising in this issue, please contact our editorial or sales teams.



Promote and enable the safe, effective use of powered access worldwide



PAL Card now available on IPAF's ePAL app  
[www.ipaf.org/ePAL](http://www.ipaf.org/ePAL)

Certified IPAF PAL Card is proof of platform operator training to the highest standard.

✓ Available as eLearning or instructor-led course

✓ Regularly audited to ensure the highest standard of training is delivered

✓ Online verification of PAL Cards:  
[www.ipaf.org/checkpal](http://www.ipaf.org/checkpal)

✓ Annually reviewed by the industry to ensure relevant and up to date content

✓ Complies with legal requirements

✓ Focus on safety & efficiency

✓ 40 years of industry experience



✓ Smart technology & fraud protected

✓ Courses available in multiple languages

✓ Optimal instructor-to-candidate ratio

✓ Comprehensive range of training courses

✓ Used by manufacturers of equipment worldwide

✓ Operator theory module can be taken remotely via eLearning

✓ Reassurance: A valid PAL Card proves the holder has passed an approved and audited IPAF theory and practical test within the past five years

**ePAL**

✓ **Safe.** ✓ **Audited.** ✓ **Internationally recognised.**

The IPAF Powered Access Licence or PAL Card is recognised worldwide across industries as proof of platform operator training to the highest standard. It is issued by the International Powered Access Federation (IPAF) to platform operators who successfully complete a training course and pass a test at an IPAF-approved training centre. Ask for the PAL Card as proof of operator training! Now available digitally on the ePAL app.

Find your nearest IPAF approved training centre at [www.ipaf.org](http://www.ipaf.org)



ISO 18878  
BUREAU VERITAS  
Certification





## Editorial

Mark Darwin - Editor  
Imogen Campion - Assistant Editor  
Leigh Sparrow  
editor@vertikal.net

## Associate Editors

Rüdiger Kopf (Freiburg)  
Alexander Ochs (Freiburg)

## Feature Editors

Nick Johnson  
Saul Chernos

## Sales & Customer Support

Clare Engelke  
Pam Penny  
Karlheinz Kopp

## Production/Administration

Nicole Engesser

## Editorial Data Specialist

Poppy Horne ph@vertikal.net

## Subscriptions

Lee Sparrow

## Publisher

Leigh Sparrow

## Advertising Sales

### UK based

Clare Engelke ce@vertikal.net  
Tel: +44 (0)7989 970862  
Pam Penny pp@vertikal.net  
Tel: +44 (0)7917 155657

### Germany based

Karlheinz Kopp khk@vertikal.net  
Tel: +49 (0)761 89786615

### The Vertikal Press

PO box 6998 Brackley NN13 5WY, UK  
Tel: +44(0)8448 155900  
Fax: +44(0)1295 768223  
email: info@vertikal.net  
web: www.vertikal.net

### Vertikal Verlag

Hofackerstr. 95  
D-79110 Freiburg  
Germany  
Tel: +49 (0)761 897 8660  
Fax: +49 (0)761 897 86614  
E-mail: info@vertikal.net

**Vertikal**  
Press



# COMMENT

## IT'S GOOD TO SHARE

Over the past year the number of instances of fraud involving those in the equipment sector has mushroomed, at least across Europe. Almost every day without fail we - the Vertikal Press - receive emails from 'organisations' offering to sell contact lists of event attendees. Or from 'lawyers' warning us that a client is trying to register a copyright claim for the exclusive use of the Vertikal name and we will lose the right to use it unless we contact them in the next 24 hours!

In the past couple of weeks, we were once again offered the full visitor contact list for our own show - Vertikal Days - which we know, with absolute 100 percent certainty, that they - or anyone else for that matter - do not have, so it is clearly totally fraudulent.

It is interesting that most if not all of those trying to 'sell' mailing lists are made to look as they are sent by women, with female sender's names. This is confirmed by Art International Zurich which collects and publishes them. 'Women, of course, would never be involved in fraudulent activities' (Sic). However, if you engage with them the names change to Samuel or Mike. See C&A July August p.71

Whilst these are just emails and somewhat annoying and basically harmless - so long as you do not interact with them or send money - there are far more sinister examples and risks out there, with several schemes now targeting the equipment rental sector.

Earlier this year several equipment suppliers in the UK fell victim to a highly sophisticated and elaborate fraud scam. This involved a person claiming to be a senior manager at a large

construction firm, backed up with company documentation including stamped purchase orders and signatures etc. An account was opened, and equipment was collected on a standard 30 day payment terms contract. Suspicions were piqued when the manager requested CE certification which led to further investigations, only to reveal that another large UK equipment rental company had also been duped in a similar way and the equipment whisked off overseas.

With the number of incidents on the rise, Vertikal has launched a secure reporting system - Vertikal Fraud & Theft Alert - to highlight and hopefully help in some small way to combat this type of fraud and recover some of the stolen equipment.

Most companies are aware of phishing (scam emails or text messages that contain links to malicious websites), but the fraudsters are becoming increasingly sophisticated. We hope that our small initiative might help identify some of the threats and make it harder for thieves to trade stolen equipment.

But like all these things it only works if people share information, in the same way that sharing incident information can help others. The more it is used the better the resource and hopefully the less equipment will be stolen. After all it is good to share.

### Mark Darwin

*Comment and feedback is most welcome via post, email or phone stating if we may publish them or not:*  
editor@vertikal.net