



This is the 35th SED, the UK's national construction show and there is plenty to see. For the first time ever, the show is also open on Saturday

he Cranes & Access village always has an impressive skyline as our front cover makes clear. This year it will be dominated by some pretty impressive access platforms as the mobile cranes are skipping a year. However the space is more than filled with impressive displays from Haulotte, Genie, UpRight, Potain, NRC (with a Sumitomo crane), Cormach, Niftylift, Versalift, Liflux, Skyjack, Bronto and a host of oth-

Cranes & Access is also there as the SED Cranes & Access Village is in association with us, and we will be demonstrating three new on-line services:

- on-line news and views (with reports from the show)
- on-line used equipment prices
- on-line fleet management

Our stand, no 348d, is in the same place as last year and we also have back issues and copies of our German sister magazine, Kran & Bühne, available for visitors.

Visitors to the show are bound to notice the rough terrain equipment dominating UpRight's stand this year and one of the stars will be the new electric XRT-E rough terrain scissors. The XRT27E has 10.2 metres working height while the XRT33E has 11.8 metres. The scissors are electric versions of the existing XRT diesel models. Also worth a look are the electric and diesel articulating booms. The AB62RT is a



## When:

16th - 19th May, 2001.

## Where:

Fen Farm, near Milton Keynes

## What:

The UK's largest construction show, featuring the Cranes & Access village which is held in association with this magazine

Tel: 020 8652 4659

Web: www.sed.co.uk



diesel with 20.9 metres of working height and 10.7 metres of horizontal outreach. The AB38 is a compact electric articulating boom with 13.5 metres of working height, 5.4 metres up and over clearance, 6.1 metres horizontal outreach and an impressive 40 centimetre inside turning radius. Trailer mounts, micro scissors, Sigma lifts and a range of Access Tower systems make this an important stand to visit.

Grove products are to

be found on the Skyjack stand as Skyjack UK is now Grove's official dealer. They include the A60J with Rapid Rise system and the innovative T86 with its unusual interactive counterweight (definitely worth looking at if you have never seen it in action). A full range of Skviack scissor lifts ensures this will be a busy stand.

One of the largest machines at the entire show will be a 90 tonne capacity Sumitomo hydraulic crawler crane. The SC900-3 is being displayed by NRC which sells and services Sumitomo's cranes in the UK and Ireland. Two of the cranes have been sold to Ascon of Ireland and will be delivered after the show. The SC900-3 is



Cormach Cranes, a division of Ernest Doe, is on stand 314

part of the Pax 3 Series and has a maximum boom length of 61 metres. It can also be rigged with 49 metres of main boom plus 23 metres of fly jib. Hoist winch speed on the crane is 120 metres per minute. Other features include the SC Controller Systems which allows the operator to switch between accurate and grabbing modes. A Wylie W250 safe load indicator is fitted.

Other cranes at the show include the Potain range of tower cranes and

the PM and Cormach loader cranes. New at SED this year is Cranecare which is demonstrating a range of small hydraulic cranes that fit on or inside a vehicle and the HBC range of remote control systems for cranes and other equipment.

A full range of telescopic handlers is also on show (see separate article this issue) and Bobcat, for example is showing its new T40170 which can lift 4 tonnes to 17 metres height. Maximum outreach is 13 metres. Other companies exhibiting include Case, JCB, Schaef, Merlo and Manitou. A newcomer to this show is Alan Milne Tractors which has just become the UK importer for the Dieci range of tele-

## **Getting There**

SED 2001 is held at Fen Farm, Wavendon, Milton Keynes — Just 10 minutes from Milton Keynes station or 5 minutes from junction 14 of the Ml.:

By Rail: Travel to Milton Keynes station and take a taxi (10 minutes).

By Air: The nearest airport is Luton which is about 30 minutes from the show by taxi.

By Road: Fen Farm is on the A5130, just five minutes off junction 14 of the M I motorway. SED is clearly signposted and there is on-site parking which costs £4.00 per day.

Disabled Access: Parking available at both entrances. The roadways are crushed and rolled hardcore - not topdressed and therefore hard going for wheelchairs. Disabled persons toilet facilities available. A golf buggy is sometimes available from the organisers office but is not bookable.

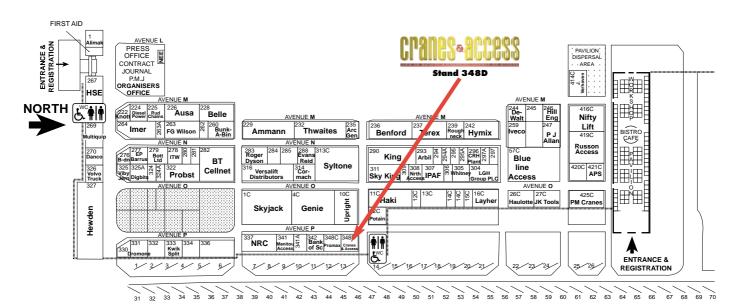
Accommodation: Contact the Milton Keynes visitor information centre - 01908 558300 or www.mkweb.co.uk

Food and drink: There is a Food Court, Restaurant and Bar marquee at the junction of Avenues L and T. A waitress service Carvery Restaurant is also available.



# Cranes & Access Plan

(Provisional plan-subject to alteration at the discretion of the organisers) (Plan last updated 27/04/01)





## Find them fast!

Listed below are all the companies we think could be relevant to our readers. Just mark the ones you want to visit then use the map to find them.

'	
☐ ACCESS PLATFORM SALES LTD	421C O
☐ ALAN MILNE TRACTORS	14a A
□ ALIMAK LTD	1 A
☐ AMMANN EQUIPMENT LTD	229 M
☐ ANDOVER TRAILERS LTD	138 D
□ ARBIL	293 N
□ AVANT TECNO (UK) LTD	324A O
□ BASKET	348c P
☐ BLUELINE ACCESS	57C D
□ BOBCAT EUROPE	181 L
☐ BRONTO SKYLIFT	57C D
☐ CASE INTERNATIONAL LTD	214 L
☐ CITB DIRECT TRAINING UNIT	514 J
□ CMPE	172A K
□ CONSTRUCTION ASSOCIATION	EQUIPMENT 79W Workshop
☐ CORMACH CRANES	314 0
□ CPA, THE	83W Workshop
☐ CRANECARE LTD	309 0
☑ CRANES & ACCESS	348d P
CUMMINS DIESEL	130 C
□ DINO LIFT	57C D
☐ ERNEST DOE & SONS LIMITED	193 L
☐ EUROSITE HUMAN RESOURCES	101P Pavilion
☐ FAYMONVILLE AG	66 H
☐ GE CAPITAL EQUIPMENT FINANCE	70 H
□ GEDA	1100
☐ GENIE U.K. LIMITED	4C O
□ GROVE	1C B
□ HAKI LTD	1100
☐ HAULOTTE UK LTD	26C O
☐ HEALTH & SAFETY EXECUTIVE,	515 S
☐ HEWDEN STUART	327 A
☐ HM PLANT LTD	139 J
☐ HSE LTD — NOOTEBOOM TRAILER	S 267 A
☐ IMER DIRECT GB LTD	264 A



◀ porters which have lifting capacities from 3 tonnes to 4 tonnes with reach varying from 7m to 16m across the 4 ranges. Alan Milne Tractors are currently looking for dealers throughout most areas of the UK and Ireland.

Bobcat will also premiere a new telehandler, the T40170. This complements the existing range of 7 telehandlers with maximum lift capacities from 2.5 to 4.0 tonnes and maximum lift heights from 5.6 to 14 metres. The T40170 has a maximum capacity of 4 tonnes, offers a maximum lift height of 17 metres and a maximum reach of 13 metres.

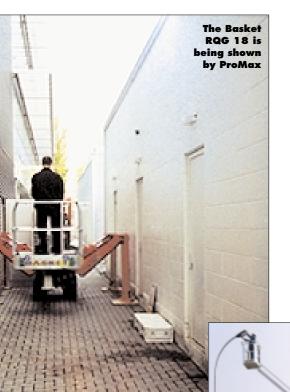
The wraps come off a four-wheel drive

version of the ICB Teletruk, the unique counterbalance forklift with forwards reach ability. The development widens still further the variety of applications for the machine and comes in the wake of customer demand for compact dimensions, together with the added traction capabilities of four wheel drive.

## **Big scissors**

New from Russon is the Liftlux range of scissor lifts. Liftlux has been at SED before, but is now represented by Russon which is showing an 18.5 metre and 26 metre platform. The first is electric powered while the second is a diesel machine.





right: Versalift

below: Skyking



Liftlux is expanding rapidly and was recently bought by Potain which has invested heavily in expanding the company's manufacturing facilities (see News this issue).

One of the largest stands in the Cranes & Access village comes from Genie. The company is showing its new range of big deck rough terrain scissors. The GS-4390 and GS-5390 give working heights of 15.1 metres and 18.2 metres respectively and give an impressive lift capacity of 680 kilograms. Also on show are the S-125 and S-65 telescopic booms and a full range of articulating booms. Electric and diesel scissors, an AWP Super Series portable and a Superlift Advantage portable material lift round off the display.

#### **Locally based**

Also putting on a big show will be locally based Niftylift which manufactures a range of access equipment including trailer mounted, self-propelled and vehicle mounted platforms, each designed to be reliable, easy to operate and economical to run. On show this year are the popular Nifty 120T (trailer mount) and the Height Rider 12 (self-propelled), featuring Nifty's Bi-Energy system that offers battery with petrol/diesel power.

Another big display comes from Haulotte which now has its own depot and after sales service in the UK. The company continues to grow at breakneck speed and has just bought another factory, this time

> belonging to ABM in France. It has also announced that it has completed negotiations with Terex for the purchase of the former Simon factory in Cork, Ireland and the Holland Lift factory in the Netherlands. This gives it a "big" scissor lift capability and its president, Pierre Saubot, has said that he plans to invest rapidly in developing this range.

However, SED is not just about the big machines. It is also an opportunity to restock all your jacking, moving, winching and testing equipment as well as reviewing what extra lifting tackle you might need. LGH, Arbil and Rud Chains are just three of the companies you should consider visiting. Also on show are batteries from Optima and lubrications systems from Interlube. Loadlift is showing a new brick grab: The SG80 which has been designed for lifting brick, blocks, kerbs and slabs. It has a Safe Working Load of 1800 kilograms. Loadlift are offering a free demonstration or trial period, so that customers can test the grab in their own environment.

Whitney Engineering Limited is exhibiting for the first time in the UK a SECATOL Hydraulic Lift Agitating Hopper which is used to store, stir and distribute concrete. The Hoppers have proved to be a success on the continent and offer improved efficiency in piling operations over the traditional skid mounted truck mixer body. Other applica-

Find them	fast!
continued	
☐ INTERLUBE SYSTEMS	115P Pavilion
□ ITECO	311 0
□ IPAF	307 0
□ JCB SALES LTD	600 B
☐ KING TRAILERS	290 N
□ KOBELCO (UK)	48 G
□ LAYHER LTD	16C O
□ LGH GROUP	PLC 304 0
□ LIFTLUX	419C O
☐ LIGHTHOUSE CLUB	511 J
☐ LINDE HYDRAULICS LTD 1	16P Pavilion
□ LOADLIFT LTD	14C O
□ LOADTITE LTD	295 N
☐ MANITOU (SITE LIFT) LTD	26 F
☐ MARWOOD GROUP LTD	10 A
☐ MERLO UK LIMITED	55 G
☐ MICHELIN TYRE PLC	129 J
□ NIFTYLIFT LTD	416C M
□ NORTHERN ACCESS OMME LIFT	308 0
□ NRC PLANT LTD	337 P
□ NYLACAST LTD	97W Workshop
OPTIMA BATTERIES	294 N
□ P J ALLAN SALES & SERVICES	247 E
□ PFAFF SILBERBLAU	225a M
□ PM CRANES	425C O
□ POTAIN UK LTD	22C P
☐ PROMAX ACCESS LTD	348c P
□ RUD CHAINS LTD	225 M
RUSSON ACCESS PLATFORMS	419C O
□ SCANLIFT LTD	306 0
□ SCHAEFF & CO UK	23 F
□ SKYJACK UK LTD	1C B
☐ SKYKING EQUIPMENT	311 0
□ TEREX UK	237 M
☐ THE VERTIKAL PRESS LTD	348d P
□ UPRIGHT UK LTD	10C O
☐ VERSALIFT DISTRIBUTORS (UK)	LTD 3160
□ VERTIKAL.NET	348d P



tions are in pre cast works, rail and tunnelling operations.

If you are concerned by plant theft, then visit Sheraton Projects which is launching the Meck Lock Anti-Theft System. This is installed in the hydraulic circuits of a vehicle - when activated it will immobilise tracking, bucket lifting, cabin Rotation or steering. 60,000 systems have been installed in Italy with no reported cases of theft.

Michelin will also be exhibiting tyres for mobile cranes, loaders, graders and machines working in arduous recycling applications.

## **Unimog platforms**

Telescopic booms on Unimogs and the Iteco range of scissor lifts will dominate the SkyKing Equipment stand. SkyKing is a division of King Trailers which has its largest stand ever at SED to feature a wide range of UK-built low loaders, plant trailers and draw-bars for the construction industry. Access equipment on show includes a new 19 metre Pantel articulated boom on the new model U-300 Unimog. This is complemented by a 15 metre working height 159T telescopic boom on a Unimog U-100 and a 125RA reverse articulate van-mount. This has a 12.5 metre working height and 7.2 metre outreach but can be mounted on a 3.5 tonne van. One of SkyKing's newest products is the 260TJ truck mount which provides 26 metres of working height, but can be fitted to a 7.5 tonne chassis. The Iteco range of scissors will also be on show as SkyKing became the UK distributor for the rapidly growing Italian manufacturer at the beginning of March.

Three new products will be on show from Versalift. The company has been in its new premises for a year now and is using SED to emphasise its strong presence in the UK and Irish truck mount markets. Its star product is the LT62NE. This is



# **Opening times Opening Times:**

Wednesday 16th, Thursday 17th and Friday 18th May 9.30 am - 5.30 pm. Saturday 19th May 10am - 4.00 pm

NB: Special rules apply on Saturday entry is £20 unless (A) You have Preregistered (B) You have an invitation (registration form) from SED or an Exhibitor, or (C) you work in Construction (Business Card or Similar required). Saturday is a driver's day and under 16s will be allowed on site for this day only.

mounted on a 3.5 tonne GVW chassis, in this case a Mercedes Sprinter 308D, and gives 21 metres of working height. Also on show is the Skyhigh 1100 which can lift two operators to a 10,5 metre working height but is mounted on a standard 1 tonne pickup truck - Versalift says the whole unit costs less than a 15 metre selfpropelled lift. The third new model is the 12.3 metre Ecotel 12 van mount - this is an economy version of the successful Versalift Eurotel range which is also on show. Working heights of 10.5 metres and 12.3 metres are available for the Ecotel. Also on show is a VOE 36MHI insulated platform with materials handling capability.

The Geda range of hoists features prominently on Haki's stand together with the Universal modular scaffolding system. Geda's model 1500 ZZP twin mast unit can lift 1500 kilograms. Also on show is Geda's new crane lift. Alimak also has a full range of equipment on show (see feature on mast climbers).

Our neighbours at SED are the ever friendly team from Promax Access with the Basket RQG 18. This tracked, articulating boom gives 18 metres of working height and 11.2 metres of outreach. The bi-fuel machine has found applications indoors and outdoors and is compact enough to fit through a standard doorway

And if you are looking for staff (or a job?) then Eurosite might be worth a visit. The recruitment agency offers fully qualified and experienced operators for all types of plant and cranes on temporary or permanent terms.

Whatever you do, enjoy SED and remember to visit Cranes & Access. We are owned by the Vertikal Press which is on Stand No: 348d.

• If you cannot get to the show then visit www.vertikal.net for daily news reports and pictures.